# MODULE FOR CONFERRING THE PROXY UPON THE REPRESENTATIVE DESIGNATED PURSUANT TO ARTICLE 135-undecies OF THE CONSOLIDATED ACT

The lawyer, Mr. Pierfrancesco Meneghini, born in Treviso on 1 September, 1954, domiciled in Milan, at Via del Lauro no. 9, with Tax Code MNGPFR54P01L407S, as the "Designated Representative" pursuant to Article 135-*undecies* of Legislative Decree no. 58/1998 of Piaggio & C. S.p.A. (hereinafter, the "**Company**"), proceeds with the collection of voting proxies relating to the Shareholders' General Meeting called for 16 April 2018 on first call and 17 April 2018 on second call with the procedures and terms indicated in the notice of call published on the Company's website on 7 March 2018. In particular, the proxies may be conferred to the Designated Representative by 11:59 pm on 12 April 2018 (if the Shareholders' General Meeting is held on the first call) or by 11:59 pm on 13 April 2018 (if the Shareholders' General Meeting is held on the second call).

The proxy and the voting instructions may be revoked within the terms set out above, in the manner provided for their conferment.

The conferment of the proxy and voting instructions by signing this form does not involve any expense for the delegator.

The lawyer, Mr. Pierfrancesco Meneghini, as Designated Representative, declares that there are no situations of conflict of interest pursuant to Article 135-*decies* of Legislative Decree no. 58/1998 with reference to each resolution of the Shareholders' General Meeting.

# **PROXY FORM**

(Section to be notified to the company through the Designated Representative - Complete with the requested information)

Mr/Ms					
(name/personal data of the pe					
born in	on				
based at / resident of		(T	Town/City	)	
	(add	dress)			
Tax Code	· · · · · · · · · · · · · · · · · · ·				
Data to be completed at - communication n intermediary) - any identification - contact details	o( codes that can be	reference	of the cor		
		proxy			
the Designated Represe in Leno (BS) on October del Lauro n. 9, Milan, to per instructions provide securities	1st, 1980, with attend and voted with reference account	Tax Code Me at the Shace to no.	INTCHR8 areholders	30R41E526Q, s' Meeting indi no. shares re	domiciled at via cated above as egistered in the at

### declares

- to be aware of the possibility that the proxy to the Designated Representative contains

voting instructions on some or all of the proposed resolutions on the agenda and that, in this case, the vote will be exercised only for the proposals in relation to which voting instructions have been conferred;

- to also be aware of the fact that the shares for which the proxy has been conferred, partially or otherwise, are in any case calculated for the purpose of the regular constitution of the Shareholders' General Meeting and that, in relation to the proposals for which no voting instructions have been conferred, the shares of the shareholder not counted for the purposes of calculating the majority and the share of capital required for the approval of the resolutions;

# attaches

to this proxy form of a copy of a valid identity document.

<b>o</b> (	d name of the signer only if different from the holder of the signs the present proxy in the capacity of (tick the
☐ secured creditor☐ assignee ☐ legal representative or attorn☐ other (specify)	• •
DATE	SIGNATURE

# **VOTING INSTRUCTIONS**

(Section containing information for the Designated Representative only - Tick the selected boxes)

(Gootlen containing	inionnation for the Be	rick the deleted beach		
The undersigned				
		Agenda		
for 2017; proposal a the Independent Au of the Piaggio Grou 2) Report on remuner and consequent res 3) Appointment of the term of office; deter 4) Appointment of the consequent resolute 5) Authorisation to pu Italian Civil Code, a enactment, subject	to allocate profit for the ditors; presentation of p; related and consectation, pursuant to Articolutions.  Board of Directors, amination of fees. Relations.  Board of Statutory Attaches and use treaters well as Article 132	subject to the determination of the number of members and ated and consequent resolutions. Auditors and its Chairman; determination of fees. Related and assury shares, pursuant to Articles 2357 and 2357-ter of the of Legislative Decree no. 58/1998 and relative provisions for authorisation granted by the Ordinary Shareholders' Meeting		
A) Resolutions subject to	o voting:			
1st item on the agenda				
2017; proposal to allocat	e profit for the perionse esentation of Consol			
regar		solution contained in the Directors' Report		
2nd item on the agenda				
"Report on Remuneration consequent resolutions."	, pursuant to Article · □ IN FAVOUR	123-ter of Italian Legislative Decree no. 58/1998. Related and		
	Report on Remunera	tion pursuant to Article 123- <i>ter</i> of Legislative Decree 58/1998. subsection 6 of Legislative Decree 58/1998, the resolution is not binding.		
3rd item on the agenda				
"Appointment of the Board office; determination of fee	d of Directors, subjectes. Related and cons	et to the determination of the number of members and term of equent resolutions."		
3.1 Determination of the n	umber of members			
□ IN FAVOUR □	AGAINST	□ ABSTAINED		

regarding the proposal presented by the Shareholder .....

B) In the event of unknown circumstances when the proxy is issued (1), the undersigned, with reference to:
1st item on the agenda
"Financial Statements of Piaggio & C. S.p.A. as of 31 December 2017; Directors' Report on Operations for 2017; proposal to allocate profit for the period; Report of the Board of Statutory Auditors; Report of the Independent Auditors; presentation of Consolidated Financial Statements as of 31 December 2017 of the Piaggio Group; related and consequent resolutions."
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS  MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
2nd item on the agenda
"Report on Remuneration, pursuant to Article 123-ter of Italian Legislative Decree no. 58/1998. Related and consequent resolutions."
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
<u>3rd item on the agenda</u>
"Appointment of the Board of Directors, subject to the determination of the number of members and term of office; determination of fees. Related and consequent resolutions."
3.1 <u>Determination of the number of members</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
3.2 <u>Determination of the term of office</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
3.3 Appointment of the Board of Directors
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
3.4 <u>Determination of fees</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
Ath item on the agenda

# 4th item on the agenda

"Appointment of the Board of Statutory Auditors and its Chairman; determination of fees. Related and consequent resolutions."

4.1 Appointment of the Board of Statutory Auditors

□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS:   IN FAVOUR   AGAINST   ABSTAINED
4.2 <u>Determination of fees</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
4.3. Appointment of the Chairman*
*In the event that only one list or no lists are presented, and in the absence of a provision in the articles of association, a vote will have to be taken on this item
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
5th item on the agenda
"Authorisation to purchase and use treasury shares, pursuant to Articles 2357 and 2357-ter of the Italian Civil Code, as well as Article 132 of Italian Legislative Decree no. 58/1998 and relative provisions for enactment, subject to withdrawal of the authorisation granted by the Ordinary General Meeting of Shareholders of 12 April 2017, for the portion not executed. Related and consequent resolutions"
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
C) In the event of a possible vote on <b>changes</b> or <b>additions (2)</b> to the resolutions submitted to the meeting with reference to:
1st item on the agenda
"Financial Statements of Piaggio & C. S.p.A. as of 31 December 2017; Directors' Report on Operations for 2017; proposal to allocate profit for the period; Report of the Board of Statutory Auditors; Report of the Independent Auditors; presentation of Consolidated Financial Statements as of 31 December 2017 of the Piaggio Group; related and consequent resolutions."
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
2nd item on the agenda
"Report on Remuneration, pursuant to Article 123-ter of Italian Legislative Decree no. 58/1998. Related and consequent resolutions."
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED

# 3rd item on the agenda

office; determination of fees. Related and consequent resolutions."
3.1 <u>Determination of the number of members</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
3.2 <u>Determination of the term of office</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS:   IN FAVOUR   AGAINST   ABSTAINED
3.3 Appointment of the Board of Directors
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
3.4 <u>Determination of fees</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
All. Some and the arrange
4th item on the agenda
"Appointment of the Board of Statutory Auditors and its Chairman; determination of fees. Related and consequent resolutions."
4.1 Appointment of the Board of Statutory Auditors
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
4.2 <u>Determination of fees</u>
□ CONFIRM THE INSTRUCTIONS □ REVOKE THE INSTRUCTIONS MODIFY THE INSTRUCTIONS: □ IN FAVOUR □ AGAINST □ ABSTAINED
4.3. Appointment of the Chairman*
*In the event that only one list or no lists are presented, and in the absence of a provision in the articles of association, a vote will have to be taken on this item
□ CONFIRM THE INSTRUCTIONS
□ REVOKE THE INSTRUCTIONS  MODIFY THE INSTRUCTIONS: □ IN FAVOUR  □ AGAINST  □ ABSTAINED
5th item on the agenda

"Appointment of the Board of Directors, subject to the determination of the number of members and term of

"Authorisation to purchase and use treasury shares, pursuant to Articles 2357 and 2357-ter of the Italian Civil Code, as well as Article 132 of Italian Legislative Decree no. 58/1998 and relative provisions for enactment, subject to withdrawal of the authorisation granted by the Ordinary General Meeting of Shareholders of 12 April 2017, for the portion not executed. Related and consequent resolutions"

${\scriptscriptstyle\square}$ CONFIRM THE INSTRUCTION	S  REVOKE THE INSTRUCTIONS
MODIFY THE INSTRUCTIONS:	□ IN FAVOUR □ AGAINST □ ABSTAINED

D) In the event of a vote on the proposed liability action pursuant to Article 2393, subsection 2, of the Italian Civil Code from shareholders on the occasion of the approval of the financial statements, the undersigned delegates the Designated Representative to vote according to the following indication:
□ IN FAVOUR □ AGAINST □ ABSTAINED

- If significant circumstances should occur which are unknown at the time of issuing of the proxy, which cannot be communicated to the delegator, it is possible to choose between: a) confirmation of the voting instruction already expressed; b) modification of the voting instruction already expressed; c) revocation of the voting instruction already expressed. If no choice is made, the voting instructions under A) will be considered confirmed.
- In the event that changes or additions to the draft resolutions submitted to the meeting should occur, it is possible to choose between: a) confirmation of the voting instruction possibly already expressed; b) modification of the voting instruction already expressed or conferment of the voting instruction; c) revocation of the voting instruction already expressed. If no choice is made, the voting instructions under A) will be considered confirmed.

### Italian Legislative Decree no. 58/1998 (Consolidated Law on Finance)

### Article 135-decies

(Conflict of interests of the representative and of the substitutes)

- 1. The conferral of a proxy to a representative in conflict of interest is permitted provided that the representative communicates in writing to the shareholder the circumstances from which this conflict derives and provided that there are specific voting instructions for each resolution in relation to which the representative will have to vote on behalf of the shareholder. The burden of proof shall be the responsibility of the representative for communicating the circumstances giving rise to the conflict of interest to the shareholder. Article 1711, second subsection, of the Italian Civil Code does not apply.
- 2. For the purposes of this Article, there is in any case a conflict of interest where the representative or the substitute:
- a) controls, including jointly, the company or is controlled, including jointly, or is subject to joint control with the company;
  b) is connected to the company or exercises significant influence over it or the latter exercises significant influence over the representative;
- c) is a member of the administrative or control body of the company or of the persons indicated in letters a) and b); d) is an employee or an auditor of the company or of the persons indicated in letter a);
- e) is a spouse, relative or similar within the fourth degree of kin with the persons indicated in letters a) to c);
- f) is linked to the company or to the persons indicated in letters a), b), c) and e) from self-employment or subordinated employment relationships or from other capital or asset relationships that compromise their independence.
- 3. The replacement of the representative with a substitute who has a conflict of interest is allowed only if the substitute has been indicated by the shareholder. In this case subsection 1 applies. The reporting obligations and the related burden of proof remain with the representative.
- 4. This Article also applies in the case of transfer of shares by power of attorney.

### Article 135-undecies

(Representative designated by the company with listed shares)

- 1. Unless otherwise provided in the Company By-laws, companies with listed shares designate for each meeting a person upon whom the shareholders may confer, by the end of the second open market day prior to the date set for the meeting, as well as in a call following the firstcall, a proxy with voting instructions on all or some of the proposals on the agenda. The proxy is effective only for the proposals for which voting instructions have been granted;
- 2. The proxy is conferred by the signing of a proxy form whose content is regulated by Consob in its regulations. The conferment of the proxy does not entail any expenses for the shareholder. The proxy and the voting instructions are always revocable within the period indicated in
- 3. The shares for which the proxy has been conferred, partially or otherwise, are calculated for the purposes of the regular constitution of the shareholders' meeting. In relation to proposals for which no voting instructions have been conferred, the shares are not counted for the purposes of calculating the majority and the share of capital required for the approval of the resolutions.
- 4. The person appointed as a representative is obliged to communicate any interest they may have on their own behalf or on behalf of third parties with respect to the draft resolutions on the agenda. They also maintain the confidentiality of the content of the voting instructions received until the beginning of the count, except for the possibility of communicating this information to their employees and auxiliaries, who are subject to the same duty of confidentiality. No proxies may be conferred on the person who is the designated representative, except in compliance with this
- 5. With the regulation referred to in subsection 2, Consob may establish cases in which the representative who is not subject to any of the conditions indicated in Article 135-decies may cast a vote which is different from that indicated in the instructions.

## **Italian Civil Code**

## Article 2393

(Corporate liability action)

The liability action against the directors is promoted following the resolution of the shareholders' meeting, even if the company is in liquidation. The resolution concerning the liability of directors may be taken at the time of the discussion of the financial statements, even if it is not indicated in the list of matters to be dealt with, when it concerns matters pertaining to the year to which the financial statements refer.

The action may be exercised within five years from the termination of the Director from the office. The resolution of the liability action implies the revocation of the office of the Directors against whom it is proposed, provided that it is taken with the vote in favour of at least one fifth of the share capital. In this case the Shareholders' General Meeting itself provides for their replacement.

The company may waive the exercise of the liability action and may transact, provided that the resignation and the transaction are approved by express resolution of the shareholders' meeting, and provided that there is no voting against a minority of shareholders representing at least one fifth of the share capital or, in companies that make use of the risk capital market, at least one twentieth of the share capital, or the measure provided for in the Company By-laws for the exercise of the corporate liability action pursuant to the first and second subsections of Article 2393 bis